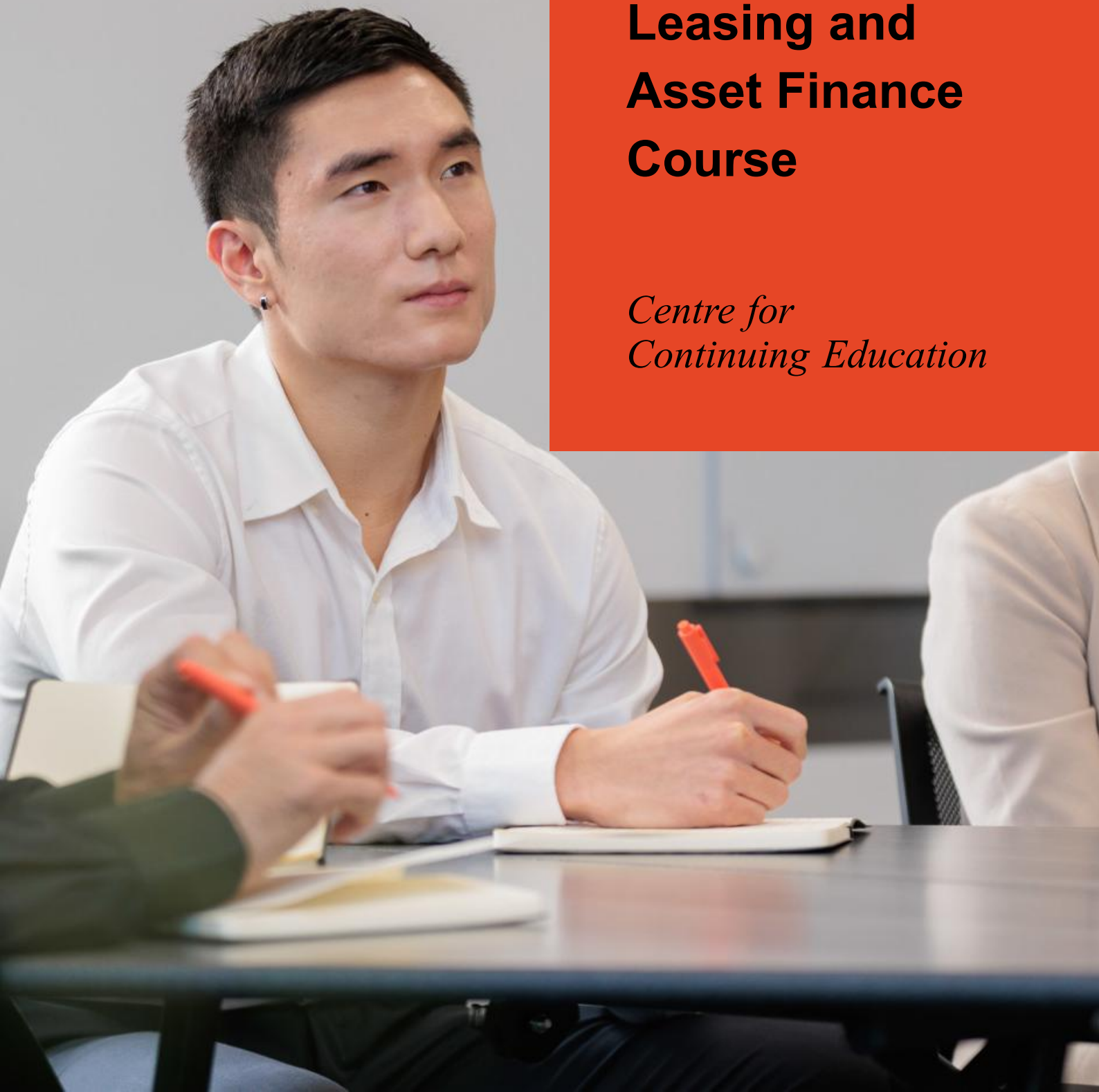




THE UNIVERSITY OF
SYDNEY

Fundamentals of Equipment Leasing and Asset Finance Course

*Centre for
Continuing Education*



Fundamentals of Equipment Leasing and Asset Finance Course

Individuals, businesses, and Government entities, regardless of size, own, lease or use equipment in various forms. Efficient management of this equipment is critical due to its significant impact on cashflow, the risk of asset obsolescence, and other associated equipment risks. In order to achieve this efficiency, it is imperative that everyone involved is educated and informed about the assets employed in their business.

This one-day course is designed to provide you with the financial literacy and confidence to understand the fundamentals of equipment leasing, its products, application, risks, benefits and how they are financed. In the face of the dual impact of rising costs and the requirement to use equipment financing as a strategy to lower a business's carbon footprint, understanding equipment financing is increasingly important. The use of leasing finance can ultimately be great for business, people and the environment.

Prerequisites

None

Intended audience

This course is designed to appeal to a broad array of attendees including:

- small to medium size business owners who manage, use or lease equipment
- individuals working in finance and banking (retail, commercial and institutional divisions)
- individuals who already work in the equipment and asset finance markets
- government and businesses that support public sector equipment leasing contracts and services
- individuals who procure assets and/or make funding decisions
- individuals looking to enter this area of banking and finance
- equipment finance brokers and introducers
- vehicle fleet managers and manufacturers
- individuals who manage equipment asset risk.



Course duration

1 session, 8 hours total



Time

9am - 5pm



Format

Face-to-face
or
Online in real-time



Dates

Browse available
[course dates](#)



Upon completion

Every participant receives a University of Sydney statement of completion.



Aims

The aim of this course is to provide you with a foundational to intermediate understanding of equipment leasing and asset finance (excluding real estate). It covers the range of products available, their application, and the associated features, risks and benefits.

Participants will gain confidence in managing the assets used in their business, and learn strategies used to optimise accounting treatment, manage asset risk, cashflow considerations and positive environmental factors.

The course is designed to educate and be beneficial irrespective of whether you are a small business, business owner, currently employed in the finance sector, are contemplating a career in the industry, or simply interested in learning more about this market.



Outcomes

By the end of this course, you should be able to:

- describe some key leasing products
- understand equipment finance of participants and their respective markets
- identify the key features, benefits and differences of each product
- possess knowledge and foundation of the tax & accounting elements of each product
- discuss how a lease is priced including associated cashflow considerations
- identify the main types of asset risk and be aware of approaches to mitigate this risk
- explain how financing equipment could be done in a more sustainable way, that is both good for a business and meets the challenges for society with respect to climate change.



Content

- Summary of the main equipment leasing products such as Finance Lease, Operating Lease, Rental and Hire Purchase
- Introductory tax and accounting treatments for each product
- End of lease term options and how these work in practice
- Why an equipment lease may be beneficial as opposed to a loan or asset ownership
- Key risks and benefits of equipment leasing
- Equipment leasing: Interest rates, cashflow and payback analysis
- How this product can be applied to support Sustainable Finance and Environment, Social and Governance (“ESG”) initiatives and projects
- Asset or Residual Value risk: what to be aware of and how to mitigate



“Presented in an easy straight forward manner that makes concepts and techniques easy to understand. Thank you.”

John Campbell



“Very insightful course with a lot of great practical content. Facilitator has a great understanding of the industry and associated products/processes/policies. Would strongly recommend to anyone looking to further understand leasing and asset finance.”

Connor Robinson



Delivery style

- Face-to-face, presenter-taught workshop using your own device
- Online workshop via the platform Zoom

Materials

All course materials, including a booklet, are provided electronically.

What you need to do before the course

To participate in this course, you will need a device with access to Microsoft Excel.



Organisational training and development

This course can be delivered as a private session for groups, and tailored to meet the needs of your business. Contact us to discuss our range of organisational training solutions.

[Learn more](#)



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We recognise and pay respect to the Elders and communities – past, present, and emerging – of the lands that the University of Sydney's campuses stand on. For thousands of years they have shared and exchanged knowledges across innumerable generations for the benefit of all.

Empower ambition,
inspire leadership

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