

# **Advanced Leadership and Practical Management Course**



This leadership course is designed for middle managers to senior managers who aspire to further develop their approach to leadership and fine tune their business management skills. It covers leadership theory, leadership styles, other types of 'intelligence' required of leaders and the application of management skills to build successful teams and business outcomes.

This leadership course also embraces the business management skills of change management theories and risk management principles. Particular focus is on how each of these disciplines interface, and how they can synergistically lead to team and business successes.



### **Course duration**

1 session, 8 hours total



### **Time**

9am - 5pm



### **Format**

Face-to-face or

Online in real-time



### **Dates**

Browse available course dates

### Intended audience

Suitable for middle managers to senior managers who are on track to develop their leadership and management skills to the next levels. This is course is suited for managers from commercial, government or not-for-profit organisations and any industry.

### **Prerequisites**

None



### **Upon completion**

Every participant receives a University of Sydney certificate of completion.



#### **Aims**

This aims of this course are to:

- advance and broaden your leadership skills to a higher level of proficiency
- equip you to lead teams more effectively for achieving overall business outcomes
- seize opportunities, facilitate change and mitigate risks for teams you lead and organisational units you manage
- influence and negotiate with team members and other stakeholders, operating with higher levels of self awareness and management.



### **Outcomes**

By the end of this course, you should be able to:

- select a leadership style that is most suited to you and your circumstances
- discern how to respond to challenging business circumstances
- develop and lead high performing teams
- steer organisational change using a change model that reflects your leadership style
- facilitate a team that embraces opportunity whilst mitigating risk
- lead business decision-making whilst empowering your team members.



### Content

### Theories of leadership

- Great Man theory
- Trait theory
- Behavioural theories
- Participative leadership
- Situational leadership

### Understanding your preferred leadership style

- Collaborative
- Authoritarian
- Laissez-faire

## The importance of emotional, cultural & spiritual intelligence in leadership

- The importance of intuition, flexibility and empathy
- Reading situations and people 'correctly'
- Staying calm and re-assuring team members when pressure mounts
- Influencing skills

### Leading high performance teams

- Creating ownership and empowerment amongst teams and individuals
- Facilitating growth for all team members
- The importance of forming, storming, norming, performing
- Coaching skills

#### Change management

- Preparing for change
- Implementing change
- Sustaining the change process
- Overview of change models Kotter, Prosci

### Risk management

- Identifying risk and opportunity
- Evaluating and treating risk and opportunity in business decisions
- Discerning good risk from bad risk



"A really satisfying course. I have learnt possibly all I need to learn about leadership and management - now I just have to practice it for the rest of my life. The tutor led the course superbly."

**Melita Grant** 

"I enjoyed the tutor's teaching style and humor - very fast and well presented. Also enjoyed the group discussions and case study/simulations. Certainly learned a lot from this course."

Patrick Ge



"Fantastic course for those like me who want to step into the Leadership/Management space. Dynamic, to the point, great tools and models from a wise and fun lecturer. I'd definitely recommend it - great and refreshing experience."

**Nacho Barahona** 



### **Delivery style**

This course is interactive, utilising roleplays, group discussions and demonstrations in applying course material.

### **Materials**

Course materials, including a course booklet, are provided electronically.



### Organisational training and development

This course can be delivered as a private session for groups, and tailored to meet the needs of your business. Contact us to discuss our range of organisational training solutions.

Learn more



We recognise and pay respect to the Elders and communities - past, present, and emerging - of the lands that the University of Sydney's campuses stand on. For thousands of years they have shared and exchanged knowledges across innumerable generations for the benefit of all.

### Empower ambition, inspire leadership

### For more information

Centre for Continuing Education +61 2 7255 1577

cce.sydney.edu.au

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